



THE RECRUITERS CHOICE

REC Approved Back Office
and Finance Partner.



Business Partner

SPECIALIST BACK OFFICE AND FINANCE SOLUTIONS EXCLUSIVELY DESIGNED FOR START-UP RECRUITMENT AGENCIES.

We are the recruitment sector experts that provide Back Office and Finance solutions to enable agencies of all sizes to grow their business.

15 years of experience within the recruitment sector has enabled us to tailor our Finance, Payroll and Credit Control packages for clients recruiting into any sector.

Our REC member start-up package means you get free set up and 10% discount on service fees for the first year of trading.

Our support also includes:

- ✓ **Fully Branded Online Portal** to manage candidates and timesheets
- ✓ **Funding for up to 100%** of invoice value
- ✓ **Full back office** support and invoice production
- ✓ **Modular services** built around your needs
- ✓ **Bespoke** fee structure
- ✓ **Outsauce 100%** Invoice Finance

Our Invoice Finance solution provides up to 100% finance to settle your weekly payroll and cover your office overheads, which gives you the cash flow you need to run your business as well as your margin to help you grow.

We fund your candidate's payroll from authorised timesheets every week and collect the debt in line with your client's payment terms.



OUTSAUCE SOLUTIONS

We understand that as a recruitment business your focus will need to be winning new business, sourcing and placing candidates and avoid wasting time on administrative processes and chasing payments.



PAYROLL

Our online payroll system allows your clients and candidates 24 hour access to timesheets and payslips. Once complete, your clients can authorise the timesheets online making paperwork a thing of the past.



CREDIT CONTROL

Outsauce provide recruitment agencies with an assigned Credit Controller who will liaise with you and your clients to ensure payments are made on time.



DEBT PROTECTION

We offer a credit insurance policy to provide you with additional piece of mind against client insolvency or protracted default, and manage all aspects of the insurance claim.



100% GROSS STATUS (CIS)

As a recruitment agency serving the construction industry, you will act as both contractor and subcontractor, so you'll need to register for CIS as both entities. This can be hard to achieve for a start-up business so our Principal Product has been designed to provide recruiters with 100% Gross status .



INVOICING

We will verify, create and issue invoices to your clients by email within minutes of the time sheets being authorised.

“Outsauce know the recruitment industry; they understand our business and its pressures, so offer a flexibility that you wouldn’t necessarily get from a bank. Where a bank is often black and white, Outsauce don’t penalise us if a client is a day late on payment. This sort of relationship is critical to the success of our business”

**Simon Noakes,
Founder and MD Bespoke Recruitment (Construction) Ltd.**

“Managing cash-flow is an essential but time-consuming part of running a business. Once that has been taken care of, recruiters can focus on what’s really important: providing the best possible service to their clients and candidates. We’re partnering with Outsauce because their knowledge and experience of the recruitment industry means they will be a real asset to our members.”

**David Vallance
Acting CEO, REC**

